



United States
Department of
Agriculture

National Institute
of Food
and Agriculture

COMMUNITY FOOD COMPETITIVE GRANTS PROGRAM

Award Information Webinar

Monday, October 16, 2017

Awards Management Division

Office of Grants and Financial Management



United States
Department of
Agriculture

National Institute
of Food
and Agriculture

Presented by:

- **Susan Bowman**
Branch Chief
Awards Management Division
Office of Grants and Financial Management

- **Adriene Woodin**
Branch Chief
Awards Management Division
Office of Grants and Financial Management



Agenda

- **Pre-Award Requirements**
- **Program Specifics**
- **Matching Regulations**
- **Definitions**
- **Matching Do's and Don'ts**
- **What is or isn't Acceptable Matching**



Agenda

- **Common Project and Matching Costs and Required Information**
- **Valuing Donations**
- **Matching Commitment Documentation**
- **Administrative Reviews**
- **Summary**
- **Contact Information**



Pre-Award Requirements

- **Organizational information is required:**
 - **Two years of audited financial reports or certified year-end balance sheets and income statements**
 - **Details of your cost accounting system**
 - **Policy on how salary compensation rates are determined (based on what data?)**
 - **Statement of purposes and powers (by-laws, etc.)**



Program Specifics

- **Program eligibility requirements:**
 - **Organization must be non-profit**
 - **IRS non-profit tax-exempt letter required for documentation of status**
- **Requires 100% matching**
 - **Cash, in-kind, or third-party**



Program Specifics

- **Statutory time limitation**
 - **Project period may not exceed five (5) years**
- **Allows for full recovery of indirect costs**
 - **Based on approved negotiated rate for Federal funds only**
 - **No Rate? You may:**
 - **Request a NIFA negotiated rate, or**
 - **Request the 10% DeMinimus Rate**
- **For information on the process, refer to:**
http://nifa.usda.gov/business/indirect_cost_process.html



Program Specifics

- **Indirect Costs (Cont'd):**
 - **DeMinimus Indirect Cost Rate of 10% Modified Total Direct Cost**
 - **May be used with NIFA approval**
 - **Refer to Paragraph 200.414(f) of the Uniform Administrative Requirements 2 CFR 200**



Matching Regulations

Governing regulations are:

- **Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance)**
 - **Sub-part D: Post Federal Award Requirements, Paragraph 200.306. Cost Sharing or matching**
 - **Sub-part E: Cost Principles**
 - **<http://www.ecfr.gov/cgi-bin/text-idx?node=2:1.1.2.2.1>**



Definitions

- **Cash Matching**: The recipient's cash outlay, including the outlay of money contributed to the recipient by non-Federal third-parties.
 - **Examples**: The recipient's cost to purchase an item of equipment for use on the project; Salaries for staff time committed to project; purchase of supplies; travel expenses for project staff.



Definitions

- **In-Kind Contributions**: The value of non-cash contributions of property or services. Includes use of facilities, use or donation of equipment, supplies, and other non-expendable property.



Definitions

- **Third Party Matching: Any contribution to the project by an organization other than the recipient.**
 - **Can include cash or in-kind contributions.**



Matching Do's and Don'ts

- **Entire amount of required matching must be secured at time of award**
- **Matching must be for costs incurred specifically for project during project period**
- **No “contingencies” allowed (i.e. pending approval, submission, or earning)**



Matching Do's and Don'ts

- **Summarize the sources and amounts of all matching in the budget justification as a separate narrative.**
 - **Do not combine with the Federal funds narrative.**



Matching Do's and Don'ts

- **Funds used as matching :**
 - **Cannot be used as matching for another Federally-assisted project or program**
 - **May not be provided by another Federal agency**
 - **Must be for costs that are normally allowable under the Program and the applicable cost principles**



What's Not Acceptable Matching?

- **Funds provided by another organization for use on another, similar project.**
 - **Funds can not be used twice.**
- **Income expected to be earned during the project period.**
 - **All matching must be in place at time of award. The income will not have been earned by then.**



What's Not Acceptable Matching?

- **The value of equipment previously purchased by, or donated to the recipient.**
 - **The purchase or donation must be specifically for the project.**
- **Office furniture – purchase, rental or usage**
- **Loan Programs**



What's Not Acceptable Matching?

- **Indirect costs if an approved rate has not been established (also pertains to sub-awards).**
 - **Total indirect costs claimed for matching and Federal funds cannot exceed the total amount allowed (based on the Federal funds).**
- **Contingency costs set aside for “unexpected expenses” or future usage**
- **Market vouchers and other “Incentives”**



What Is Allowable As Matching?

- **Any costs which would normally be allowable under the Cost Principles for Federal funds would be allowable as matching**
 - See Paragraphs 200.420 through 200.475 for selected items of costs
- **Costs that are specifically identifiable and directly benefiting the project.**



Common Project Costs and Required Information

- **Federal and Matching funds may be used for the following expenses:**
 - **Note: The same level of detail required for justifying Federal funds is also required for justifying matching funds.**



Common Project Costs and Required Information

- **Salaries/wages for project personnel**
 - **Provide the annual or hourly rate of pay, time commitment (number of hours, percentage of effort) and the task to be completed.**
 - **Salary rates should be the normal rate of pay for that employee or job category**
 - **Salary rates deemed excessive may need to be justified.**



Common Project Costs and Required Information

- **Materials or Supplies :**
 - Provide a list of materials or supplies expected to be purchased and an estimated cost for the item(s).
- **Travel Costs :**
 - Provide the purpose and destination (if known), number of trips, number of travelers, and the cost per trip.



Common Project Costs and Required Information

- **Meeting Space Rental:**

- **The cost of renting a meeting room at a community center, hotel, or other facility**
 - **Provide information on the location of the facility and the cost.**
 - **If the facility does not normally charge for usage, the costs of space rental for that location would be unallowable.**
 - **Must be normal and customary practice to charge space rental.**



Common Project Costs and Required Information

- **Equipment Purchases:**
 - **Provide details of the type of equipment and how it will be used.**
 - **Include the purchase price.**
 - **General purpose equipment for the direct benefit of the project are allowable.**
 - **Provide explanation of use.**



Common Matching Costs and Required Information

These items may be used to satisfy the matching requirements of the program:

- **Equipment:**
 - **Donated new equipment –full purchase value of newly purchased equipment if acquired specifically for the project.**
 - **Identify the type of equipment and how it will be used on project.**
 - **Provide documentation of cost.**



Common Matching Costs and Required Information

Equipment (Cont'd):

- Donated used equipment:
 - Identify the type of equipment and how it will be used on project
 - Provide details on the amount of time it will be used for the project.
 - Only the depreciated value of the equipment at the time of donation may be used as matching.
 - Provide details on how the value was determined
 - Must show the cost, year of purchase and depreciation method.



Common Matching Costs and Required Information

Equipment (Cont'd):

- Loaned equipment:
 - Provide information on the type of equipment and how it will be used on the project.
 - Provide documentation on the how the rental value was determined.
 - The matching cost amount may not exceed the fair rental or market value.



Common Matching Costs and Required Information

Equipment (Cont'd):

- **Donations or loans of new or used equipment made prior to the project period cannot be considered.**
 - **Donations must be made specifically for use on project.**
- **Donated, loaned, or purchased equipment must be used specifically for the project or pro-rated accordingly.**



Common Matching Costs and Required Information

- **Volunteer staff time** – same information as for salaries.
 - Rate of volunteer labor should be consistent with that paid for similar work within the recipient's organization or with that paid for similar work in the labor market.
 - Rate of pay is based on work to be performed on the project, not on the volunteer's rate of pay in his/her place of employment.



Common Matching Costs and Required Information

- **Land Rent – Rental of land for garden plots or other project activities.**
 - Value for use of land should not exceed the fair rental value of comparable land as established by an independent appraisal of similar land in the area.
 - Amount is not based on the for-sale appraisal value.
 - Documentation on how land usage was valued is required.



Common Matching Costs and Required Information

- **Land Donation** – when land for use on the project is donated with transfer of property ownership.
 - Value of donated property should be based on fair market value at time of donation.
 - Value should be established by an independent appraisal and documentation provided.



Valuing Donations

- **The basis for determining the value of donations must be verifiable from the records of the recipient, sub-recipient, or contractor.**
- **Methods used to determine the value should be included in the records.**
- **Volunteer services should be supported by the same level of documentation used by the recipient for its own employees (Time records).**



Matching Commitment Documentation

- **Good News!**
- **NIFA has streamlined the review process for matching documentation.**
- **Individual matching support letters no longer required.**
 - **Increases efficiency**
 - **Relieves burden**



Matching Commitment Documentation

- **Documentation standards for grantees in meeting matching requirements is not reduced in any way.**
- **Responsibility to secure and expend matching funds during the life of the award rests with grantee.**



Matching Commitment Documentation

- **Required documentation for matching:**
 - **Budget showing how matching funds will be spent.**
 - **Budget narrative explaining those costs.**
 - **List of matching sources which includes:**
 - **Identification of each entity providing match.**
 - **All matching listed must be secured by proposal submission**
 - **Total dollar amount each entity is providing.**



Matching Commitment Documentation

- **Award document will require a counter-signature signifying grantee's acceptance in adhering to regulations.**
- **Funds will be withheld from payment pending receipt of the signed document.**



Administrative Reviews

- **To ensure compliance with matching requirements after award**
 - **NIFA Awards Management staff will perform random desk audits or site reviews.**
 - **Matching documentation and expenditure reports will be reviewed.**



Summary

- **Some matching may be deemed unallowable during the review process requiring additional matching resources.**
- **An award with required matching cannot be issued until all matching has been verified as allowable, reasonable and secured.**
- **Projects unable to meet the matching requirements will not be funded or the funding may be reduced.**



Summary

- **It is important that grantee has supporting documentation for matching and Federal funds and/or cost justifications for both recipient and Third-party donors commitments maintained in their records.**



SUMMARY

- **The sources and amounts of all matching should be summarized as part of the budget justification as a separate narrative**
- **A separate budget justification should be included with the required detailed information on matching costs**
 - **How are matching funds being spent?**
- **The same level of detail required for justifying Federal funds is required for justifying matching funds.**



SUMMARY

- **If an expense is unallowable on the Federal budget, it is unallowable as matching (and vice-versa)**
- **Charging for use of equipment, space or land would not be allowable if organization does not normally charge for usage**



Questions?

- **For questions regarding award administration, please contact:**
 - **Awards Management Division – 202-401-4986**
 - **Susan Bowman – 202-401-4324 or sbowman@nifa.usda.gov**
 - **Adriene Woodin – 202-401-4320 or awoodin@nifa.usda.gov**